

4.2.1 References

Offeror shall provide a minimum of 3 (three) references that are currently using or have previously used products and/or services of the type proposed in this RFP. The references may include state governments, universities, or comparable private sector projects for whom the Offeror, within the last 3 (three) years, has successfully completed a healthcare related system implementation. At a minimum, the Offeror shall provide the company name, location where the products and/or services were provided, contact person(s), contact telephone number, e-mail address, and a complete description of the products and/or services provided, and dates of service. These references will be contacted to verify Offeror's ability to perform the contract. The State reserves the right to use any information or additional references deemed necessary to establish the ability of the Offeror to perform the contract. Negative references or the inability to contact the reference may be grounds for proposal disqualification. Provide the information above for each proposed subcontractor.

Team CNSI has provided three references that are currently using products and/or services of the type proposed in this proposal response. These references include state government projects for which the prime, CNSI, has successfully completed a Provider Services module and the system implementation. We have also provided three references from Team CNSI member, Noridian Healthcare Solutions, LLC (Noridian), as they directly relate to the Option B provider services.

4.2.1.1 CNSI References (Prime)

CNSI has successfully delivered its provider management and enrollment solution, evoBrix Provider Management Information System (PMIS), to multiple states, including Michigan, Illinois, and Utah, as a component of our next-generation and first-of-its-kind cloud-based modular Medicaid platform, evoBrix. The PMIS is also deployed in the state of Washington as a component of our web-centric, modern Medicaid claims processing solution, eCAMS.

CNSI has identified three references from projects performed within the last five years, all of which demonstrate provider enrollment experience in a healthcare setting. The first project reference is for the state of Michigan, and describes the provider enrollment and management solution under the state's MMIS, Community Health Automated Medicaid Processing System (CHAMPS). The provider enrollment and management function of this system has been migrated to the cloud, and supports not only Michigan's provider community, but also that of Illinois. The second project reference is for the state of Utah, which reflects the most recent provider enrollment and management solution implementation, which went live in July 2016. The third project reference describes the provider enrollment and management solution of CNSI's most comprehensive MMIS to date for the state of Washington.

State of Michigan Medicaid Management Information System	
Company/Client Name	State of Michigan, Department of Health and Human Services (DHHS, formerly Department of Community Health)
Location where Products and/or Services were Provided	Lansing, MI
Contact Person(s)	[REDACTED]
Dates of Service	March 2006 - September 2018
Description of Products and/or Services Provided	Provider Services Module, Provider Enrollment, Provider Management, Prior Authorization, MMIS, Contact Center

State of Utah MMIS Replacement	
Company/Client Name	State of Utah, Department of Health (DOH)
Location where Products and/or Services were Provided	Salt Lake City, UT
Contact Person(s)	[REDACTED]
Dates of Service	March 2013 - March 2018
Description of Products and/or Services Provided	Provider Services Module, Provider Enrollment, Provider Management, Prior Authorization, MMIS, Contact Center

Washington MMIS Re-procurement	
Company/Client Name	State of Washington, Health Care Authority (HCA, formerly Department of Social and Health Services)
Location where Products and/or Services were Provided	Olympia, WA
Contact Person(s)	[REDACTED]
Dates of Service	January 2005 - June 2021
Description of Products and/or Services Provided	Provider Services Module, Provider Enrollment, Provider Management, Prior Authorization, MMIS, Contact Center, Data Warehouse

4.2.1.2 Noridian References (Subcontractor)

Noridian has a half century of government contracting experience. Noridian is the Medicare Administrative Contractor (MAC) for Medicare Parts A/B in 13 states (including Montana) and three U.S. territories, serving more than 6.8 million beneficiaries. Noridian is also the Durable Medical Equipment (DME) Medicare Administrative Contractor for Jurisdictions A and D, serving more than 16.6 million beneficiaries throughout 28 states (including Montana), the District of Columbia, and three territories. In addition to MAC contracts, Noridian is a Medicaid administrator for the state of Iowa, the national Pricing Data Analysis and Coding contractor, and a subcontractor to support the state of Michigan with Medicaid predictive analytic medical review.

Noridian's project references are provided below.

A/B MAC Jurisdiction F	
Company/Client Name	Centers for Medicare & Medicaid Services (CMS)
Location where Products and/or Services were Provided	Fargo, ND

A/B MAC Jurisdiction F	
Services were Provided	
Contact Person(s)	[REDACTED]
Dates of Service	August 2011 – August 2018
Description of Products and/or Services Provided	The purpose of this contract is to provide specified health insurance benefit administration services, including Medicare claims processing, medical review, appeals, and payment services, in support of the Medicare program. This contract is for the MAC that serves Medicare beneficiaries and providers in the states of Alaska, Arizona, Idaho, Montana, North Dakota, Oregon, South Dakota, Utah, Washington, and Wyoming.

DME MAC Jurisdiction D	
Company/Client Name	Centers for Medicare & Medicaid Services (CMS)
Location where Products and/or Services were Provided	Fargo, ND
Contact Person(s)	[REDACTED]
Dates of Service	September 2015 – August 2020
Description of Products and/or Services Provided	The purpose of this contract is to provide fee-for-service health insurance benefit administration services, including Medicare claims processing, payment services, medical review services, appeals and redeterminations for DME, and prosthetics, orthotics, and supplies. This contract includes the states of Alaska, American Samoa, Arizona, California, Guam, Hawaii, Idaho, Iowa, Kansas, Missouri, Montana, Nebraska, Nevada, North Dakota, Northern Mariana Islands, Oregon, South Dakota, Utah, Washington, and Wyoming.

Iowa Medicaid Enterprise Program	
Company/Client Name	State of Iowa Department of Human Services
Location where Products and/or Services were Provided	Des Moines, IA
Contact Person(s)	[REDACTED]
Dates of Service	July 2004 – June 2018
Description of Products and/or Services Provided	The purpose of this contract is to perform management, maintenance, and enhancement of core Medicaid Management Information System activities and also to perform operational support services for the mailroom functions and processing of Medicaid claims.